2330 MONROE STREET SANTA CLARA, CA

COMMUNITY MEETING #1

OCTOBER 18, 2018











AGENDA

- Introductions
- RFP Process
- Development Team
- Proposed Development Program
 - Design
 - Projected Schedule
 - Community Engagement
 - Break-Out Groups

RFP PROCESS

SITE



RFP TIMELINE

• Community Engagement December 2017

• Community Survey January 2018

RFP Issued
 March 30, 2018

Proposals Due
 April 16, 2018

Evaluation
 June/July 2018

• City Council Approval Developer Selection September 11, 2018

RFP SELECTION PROCESS

- 8 competitive proposals from highly qualified development firms
- 3 selected for an interview based on responsiveness to community feedback and feasibility
- Interview panel unanimously selected Freebird Development Company as the recommended developer
- City Council approved the selection on September 11, 2018

CONSIDERATIONS

- Implements General Plan goals for providing affordable housing that meets the needs of Santa Clara residents
- Includes extensive Community Engagement Plan with community meetings during initial design and quarterly project updates post entitlements
- Aligns with community objectives identified in the Community Visioning Report
- Strong feasibility / financial performance

NEXT STEPS

- Prepare an Exclusive Negotiating Agreement (ENA) with Freebird Development
- Continue engagement opportunities for the public
- Further refine project design and financing
- City Council and/or Planning Commission hearings for General Plan
 Amendment, Rezoning, Architectural and Environmental Review

DEVELOPMENT TEAM

DEVELOPMENT TEAM



Robin Zimbler
Founder,
Freebird Development
Company



Jan Stokley
Executive Director,
Housing Choices
Coalition



Paul McElwee
Principal,
HKIT Architects



Karen Krolewski Principal, PGA Design

OUR TEAM STRENGTHS

- We transform lives through inclusive projects reaching households with a broad range of incomes and needs.
- We have a strong commitment to community engagement.
- We integrate projects within existing neighborhoods to enhance communities.
- We are a seasoned team with strong financial capacity and expertise, and a proven track record of bringing in projects on-time and onbudget.

DEVELOPMENT EXPERIENCE: FREEBIRD DEVELOPMENT COMPANY







Robin Zimbler has overseen 17 projects totaling over 2,000 units and over \$1 billion in investment over the last 10 years.

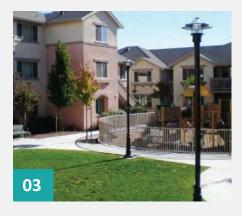
Freebird's financial partner, L+M Development Partners, has completed more than 50 projects totaling over 14,000 units over the last 10 years.

- 01. Navy Green
- 02. Faubourg Lafitte
- 03. Candlestick Heights

DEVELOPMENT EXPERIENCE: HOUSING CHOICES COALITION











Housing Choices has partnered on 15 projects to provide 252 units of housing to people with developmental disabilities in Santa Clara County. Four projects are located in the City of Santa Clara.

- 01. Monterey Villa
- 02. Estancia Apartments
- 03. Jasmine Square Apartments
- 04. RiverTown Apartments
- 05. 1585 Studios

DEVELOPMENT EXPERIENCE: HKIT ARCHITECTS







- 01. Ford Road Family Housing
- 02. Edenvale Supportive Housing





DEVELOPMENT EXPERIENCE: PGA DESIGN







PGA Design is a womanowned business founded in 1979. We have provided landscape architect services to a number of "All Abilities" play areas including the Rotary PlayGarden in San Jose.

01. RotaryPlay Garden

DEVELOPMENT PROGRAM

DEVELOPMENT PROGRAM GOALS

GOALS

- Provide housing for a broad range of family sizes and incomes between 30% - 120% AMI
- Provide inclusive housing for people of diverse abilities
- Be a good neighbor!

	BEDROOM AND INCOME MIX				
	Studio	One- Bed	Two- Bed	Three- Bed	% of Project
30% AMI	\$698	\$748	\$897	N/A	20%
50% AMI	\$1,163	\$1,246	\$1,496	\$1,729	15%
60% AMI	\$1,396	\$1,496	\$1,795	\$2,075	15%
80% AMI	\$1,862	\$1,995	\$2,394	\$2,767	20%
100% AMI	\$2,326	\$2,492	\$2,992	\$3,458	15%
120% AMI	\$2,792	\$2,992	\$3,590	\$4,150	15%
% of Project	11%	40%	40%	9%	100%

^{*} Source: 2018 rent limits for Santa Clara County published by the California Tax Credit Allocation Committee

INCOME SCHEDULE

	HOUSEHOLD SIZE				
	One- Person	Two- Person	Three- Person	Four- Person	
30% AMI	\$27,930	\$31,920	\$35,910	\$39,900	
50% AMI	\$46,550	\$53,200	\$59,850	\$66,500	
60% AMI	\$55,860	\$63,840	\$71,820	\$79,800	
80% AMI	\$74,480	\$85,120	\$95,760	\$106,400	
100% AMI	\$93,100	\$106,400	\$119,700	\$133,000	
120% AMI	\$111,720	\$127,680	\$143,640	\$159,600	

Source: 2018 income limits for Santa Clara County published by the California Tax Credit Allocation Committee

DEVELOPMENTAL DISABILITIES

THE NEED

700+	People with Developmental
	Disabilities in the City of
	Santa Clara

- 376 Adults (55 in Housing Choice's properties)
- 233 Living with Aging Parents
- 168 In Housing Choice's active database

THE BENEFIT

- Addresses unmet goal of City's 2014-2022
 Housing Element
- Reduces risk of homelessness



DESIGN

DESIGN GOALS

RFP GOALS

- Provide between 50-65 units
- Articulate buildings to relate and transition to surrounding context
- Ensure privacy barriers to minimize adverse impact on adjacent property owners and surrounding neighborhood
- Incorporate active publicly-accessible open space
- Provide adequate amount of parking
- Design project to be environmentally conscious

PROPOSED PROJECT

- 55-65 units
- Two-to-three story height
- Architectural style similar to neighborhood
- Publicly-accessible "All Abilities" play area
- 20' setback along Monroe; 20-50' setback and sound wall along San Tomas
- Building massing set away from adjacent homes; privacy fence along property line with adjacent homes
- 75 parking spaces
- Commitment to green building and energy efficiency

NEIGHBORHOOD IMPACT



LAND USE PLAN



SITE PLAN



SITE PLAN



PROJECTED SCHEDULE

 Schematic Design 	Q4 2018
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 Design Development 	Q1-Q2 2019
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Construction Documents
 Q3-Q4 2019

• Construction Start Q1 2020

Construction Completion
 Q2 2021

• Lease-Up Q3-Q4 2021

COMMUNITY ENGAGEMENT

COMMUNITY MEETINGS

- Phase 1 Introductory Meeting Today!
- Phase 2 Concept Visionary Meetings
 - Monday, November 5th at 6:00pm Location TBD
 - Tour of Affordable Housing Project
 Date/Location TBD
- Phase 3 Design and Feedback Meetings
 - Dates/Locations TBD
- Phase 4 Quarterly Updates
 - Post entitlements

OTHER METHODS

- Developer attendance at neighborhood association meetings
- Written communication and other outreach materials
- Project Web site forthcoming

CONTACT INFORMATION

Robin Zimbler (510) 319-6959 info@freebirddev.com

BREAK-OUT GROUPS









